# HELP WANTED ADVERTISEMENTS

Please mention The New York Herald when answering any one of these advertisements.

HELP WANTED-Male.

SECURITY SALESMAN

WITH A CLIENTELE

Read the great sign on the front of our new building on the corner of Broadway, Park Row and Ann St., where hundreds of people are blocking the streets daily, reading of the World's greatest discovery.

The proposition is gigantic, impressive and of vast importance to all mankind. Read this advt. and learn of the great opportunity, offered to those who are natural born salesmen with stock selling

For twenty years or more I have been adding to a great collection or class of inventions, radically new and useful to the business world. At the time I inform the public about them those interested in sci-ence will know that another great generic invention has arrived.

As you may not know the importance and meaning of the word "Generic," I will state that, so far, there are only a few generic inventions on earth, but each one has made fortunes for those who took the opportunity to get in on the ground floor, when it was offered to them. The first cotton gin, steam engine, sewing machine, printing press, the tolerance of the sewing the sewing the sewing the tolerance of the sewing the sewing

When Mr. Bell offered his ground floor stock those who took advantage of the opportunity realized thousands of dollars for each dollar invested, and the same result was realized by those who went in with Mergenthaler, Marconi, Burroughs, Westinghouse and others. These men were in the generic class.

With conservatism I will state that my inventions have still greater merits so far as money making possibilities are concerned, which an investigation on your part will disclose. It relates to the involuntary control of business and computes every kind of mathematical problem without the assistance of human minds, keyboards or mechanical accounting machinery.

Each set of machines will do the work of 20 to 100 men. These machines will not be sold, leased or rented, but will be used by my various corporations for carrying out a service contract with the customers. Profits will be great for both the corporations and the customers. No business, large or small, can afford to be without the service.

Although they say my inventions are wonderful, still they declare that my plan of finance is even more meritorious. I am selling stock now in my first corporation, with a complet set of machinery working on my demonstration floor, where the customer CAN SEE WHAT HE IS GETTING FOR HIS MONEY.

NO STOCK SOLD WITHOUT

DEMONSTRATION

#### HELP WANTED-Female.

YOUNG WOMAN

Young woman between 18 and 25 years of age, who has had experience in general clerical work or as filing clerk, can secure a position with a large mercantile establishment.

Must be a good perman, capable and not afraid of hard work, Hours 5:30 to B. M.

Reply should teply should state experience, wages, and religious preference.

Y. C., 766 Herald.

Employment Agency-Commercial. BUSINESS POSITIONS.
BROOKLYN AND NEW YORK.
YOUNG MEN AND YOUNG WOMEN.
Stenographers, experienced, \$20-\$25.
Junior Stenographers and Typists, \$13-\$18.
Bright Girls, Interdepartment Messengers,

Bright Girls, Interdepartment Messengers, \$10.

Junior Clerk, \$15.

THE WILLIS HAWLEY EXCHANGE, Chamber of Commerce Bidg.

32 Court St. Brooklyn.

BUREAU OF BUSINESS REQUIREMENTS, 170 EROADWAY, ROOM 1010

Stenos \$18-\$20. Typists \$17-\$20. Dict. Opers, Moon-Hopkins Comptometers \$18-\$25. Good positions, big opportunities, new positions every day. Christian firms. Registration free.

STENOGRAPHER - BOOKKEEPER, \$25:

Vanderbilt 7676.

STENOGRAPHERS, typists, clerks (Christians); attractive offerings. A. J. Holmes Agency, 145 W. 41st st.

ELITE AGENCY, 81 NASSAU ST.
Stenographer, \$25; typist, \$18; clerk-typist, \$20-822; Christian firms.

STENOGRAPHERS, cicrks, Christian firms; many good openings. Elite Agcy, 81 Nassau, STENOGRAPHERS, cicrks, Christian firms, Radeliffe Agcy, 30 E. 42d. Vand, 10271. Employment Agency-Domestic.

ARE YOU A COOK?
A GENERAL HOUSEWORKER?
A NURSE?
A CHAMBERMAID OR WAITRESS?
A GOVERNESS?
A USEFUL MAID?
CALL IMMEDIATELY AT
LAZARE'S
143 East 72d st., Corner Lexington av.
HUNDREDS OF POSITIONS OPEN
FREE TO GIRLS.

AT BLUE LIST.

251 West 86th, cor. Broadway.

Couples, cooks, waitresses, nurses, general houseworkers, laundresses; city and country: splendid places.

AT MISS HOFMAYER'S AGENCY.

10 East 43d st., 3d floor.

cooks, laundresses, chambermaids, waitresses, children's nurses, parlormaids, useful maids, useful butler, couples.

MANY GOOD FLACES.

Cooks, chambermaids, waitresses, Houseworkers, useful maids, nurses, parlormaids, useful maids, nurses, governesses, couples.

Wettler's Agency, 20 West 43d st.

CHAM BERMAID-WAITRESSES, cooks, littchenmaids, laundresses, houseworkers, useful maids, nurses, parlormaids, waitresses, couples.

Morrow's, 721 Lexington av., corner 38th. Plaza 1234.

LANG & BOECHERER CO.

Pluza 1234.

LANG & BOECHERER CO.

43 WEST 33D ST. ESTABLISHED 1800.
Cooks, chambermaids, wattresses, kitchenmaids, laundresses, governesses, nurses, houseworkers; also butlers and couples.

BLUM'S Employment Agency furnishes efficient, reliable houseworkers, chambermaids, cooks, nurses, wattresses. 1024 6th av. Plaza 850.

10 W. 36th.

COOKS, waltresses, houseworkers, laundress, chambermaids, coupies. Miss Smith's Agency, 25 W. 42d.

HAIRDRESSER, country club; French seamstress, nurses. Universal Employment Bureau (agency), \$25 Madison av.

HOUSEWORKERS; waltresses, ch'bermaids, cooks; excellent positions. Tinka Andressen Emp's Ay, 2204 Bway, nr. 83d. Schupier 7902.

NURSE, French, experienced; child 1 year. Home Bureau Agency, 36 West 39th.

COOKS, kitchenmaids, waltress wanted; high

wages. Miss Wild, 305 Mh av. MURSES and governesses wanted. Miss Geng's Registry, 627 Madison av., room 304. ROSE M. WERNER, 122 E. 36tn. Piaza 4647. Couples, cook. chambermaid. butlers.

COMPLETE OUTFIT PREE
BY REGISTERING NOW,
WANAMAKER BEAUTY SCHOOL,
455 5th av., near 30th, opp. Lord & Taylor.
Leading School in America.
Hatedrawsing and Manicuring,
All branches taught; register now for high
position; we cannot fill the demand; reach
out now for success in an environment of
wealth and refinement; day, evening classes.
We start you in bushees; easy terms.
Telephone Vanderbilt 1179.

Telephone Vanderbit 1179.

STENOGRAPHY SECRETARIAL — For 25 years practically all New York's 200 words minute secretaries, i.w. court reporters carning over \$50 weekly, received Lisk training. Frank Lusk devised marvelous speed books, lightning phrases; beginners, advanced students obtain 100 words minute in third the time mere 100 is given at other schools; classes forming. Lusk Institute, 229 West 42d. Bryant 9138.

LADIES EARN \$40 TO \$60 WEEKLY
HARDRESSING, MANICURING.
All branches taught. Complete manicuring
courses, \$15. Day and eve. classes. Positions guaranteed, diplomas. We start you
in business; easy terms; enroll now.
NILES BEAUTY SCHOOL,
210 Fifth av, near 26th st.
Telephone 9642 Madison Square.

WE CAN PLACE

75 girls and women per month after four weeks' instruction; day, evening and home study courses. Call or write for perticulars, NEW YORK SCHOOL OF FILING.

AN INDEFENDENT income is assured William of the study of the study of the study of the study of the study. The study of t GOOD voices, inunciate opportunities opera, equeet, church, musical comedy; beginners, advanced. Miss Armond, 104 W, 70th. Columbus 2934.

EARN \$50 weekly through Professor Robrer's famous Hairdress, Manicure, Beauty School, 119 West 42d st., or Brooklyn, 15 4th av. Nowark Branch, \$47 Broad st. Circular.

## AGENTS WANTED.

AGENTS WANTED
BY HOSIERY MANUFACTURER
Greater New York, suitable either sex.
sell high grade silk hostery from mill
consumer at substantial savings by
up proven successful methods; each sale
na repeat business; experience not necty; our canvassers earning over \$100
kly; our goods of merit defy competity; our goods of merit defy competity; our goods of merit defy competity; our goods of herit defy competity; our goods of herit defy competity; acceptable agents assured of large

AGENTS WANTED.

AGENTS-ENORMOUS PROFIT-

New article; big demand; every merchant and business men must have it: \$25 to \$50 and upward per day; inexperienced agent got 14 sales out of 16 calls; his profit \$73.50 territory going fast; sample FREE; send dime to cover mailing. Business Builders, Dept. 128, Athens, N. Y.

AGENTS—\$5 to \$15 daily easy introducing new summer guaranteed hosiery; must wear or replaced free; three pairs ladies silk hose, \$5; men's hose, 6 pairs, \$1.40; guaranteed six months; no capital or experionce needed: just show samples, write orders; we deliver and collect; 13 colors, \$3; ostyles, including full fashioned silks; 25 to 40 per cent, profit. Mac-O-Chee Mills Co., bept. 3835, Cincinnatt, ohio.

AGENTS—No dull time selling food; peeple must eat; Federal distributors make big profits; \$3,000 yearly and up, no capital or experience needed; guaranteed sales, unsold goods can be returned; your name on products builds your own business; repeat orders sure, exclusive territory. Write Federal Pure Food Co., Chicago.

AGENTS—Big profits selling Shoorpatch for tires and tibes; permanent repairs made in one minute without heat or tools and iguaranteed to outlive tire or tube, saving 600% over vulcanizing; tremendous demand. Write at once for particulars and free sample. Shoorpatch Rubber Company, Philadelphia, Fa. Dept. 12.

AGENTS—Eyeglass wearers everywhere are waiting for you to sell them better sight; single drop produces crystal clearness; wonderful seller; best in years; demonstration sells. Write for particulars, Jay Vee Co., Rox 42h, North Bergen, N. J.

AGENTS—Ste to \$16 day easy; greatest invention of century; staniens ateel knives; need no cleaning, polishing; always bright, clean, sharp; tremendous seller; we deliver and collect; samples furnished. Jennings Mfg. Co., Stainleas, 1785, Dayton, Ohio.

AGENTS—Big money taking orders, suits, pants, blancets, raincoats, direct woolen mill to wears; xrs remended woolen, we deliver and collect; samples furnished. Jennings Mfg. Co., Stainleas, 1785, Dayton, Ohio.

AGENTS—Big money taking orders, suits, pants, blancets, raincoats, direct woolen mill to wears; xrs remended to a clear, we deliver and collect; samples furnished. Jennings Mfg. Co., 2730 N. Pendina, Chicago.

AGENTS—Big money taking orders, suits, pants, blancets, raincoats, direct woolen mill to

AGENTS—Man in each town to refinish chandellers, brass beds, autos by new method; \$10 daily without capital or experience. Write Gunmetal Co., 3, Ohl, Decatur, Ill.

AGENTS—Salesmen to sell manufacturers; non-seasonable; demonstrable; creates big salvage in operation; increases output; lowers operating expense, so forces rales. Box 2, Sta. E. Cleveland.

AGENTS—\$300 a month; steady pay; new style written guaranteed hoslery; must wear or replaced free; experience unnecessary; spare time satisfactory; samples free, Jennings Mfg. Co., trial 1339, Dayton, Ohlo.

AGENTS—Large manufrcturer wants agents, sell advertised brand men's shirts direct to wearer; no capital or experience required; free samples. Madison Mills, 365 Broadway, New York.

AGENTS—Wede awake man to take charge of our local trade; \$6 to \$8 daily steady; no experience required; pay starts at once; write to-day. American Products Co., 5688 American Bidg. Cincinnati, Ohio.

AGENTS—Men; \$8 day; show patented aluminum handled cutlery set and write orders; we deliver and collect; experience unnecessary; try it out, sample furnished. Jennings Mfg. Co., set D 501, Dayton, Ohio.

AGENTS—Immediate opening; this and adjoining States; side line; \$100 month up:

cassian Co., Dept. 642, St. Louis, Mo.

AGENTS.—Easy way to get typewriter.
Write for full information, N. Dept., Elms
Commercial College, Newark, N. Y.

AGENTS wanted, male or female, to sell
iadies' slik hose direct to consumers; big
profits. 359 Broadway, room 924.

IF YOU wish to go in business for yourself,
seiling a household necessity with good
profit and exclusive district rights, see us.
The Adoria Specialty Co., 1452 Broadway,
460% made selling our 50c. bottle cocoanut oil shampoo for 35c.; agents' price,
75c. dozen. United Soap Works, 71 Park
place, N. Y.

Female.

AGENTS—Ladies, \$5 to \$16 daily easy; new style hostery; three pairs ladies' slik hose, \$5; men's hose, 6 pairs, \$1.40; guaranteed 6 months; large profits daily; just slow earmples, write orders; we deliver and collect: 33 numbers, 13 colors, including full fashioned sliks. Mac-O-Chee Mills Co., Dept. 4111, Cincinnati, Ohio.

maka \$15 daily selling our new sanitary article which every woman must have. Call or write, Ideal Specialty Co., 85 Schermer-horn st., Brooklyn, N. Y.

### HELP WANTED-Male.

AN OPPORTUNITY PRESENTS ITSELF TO SEVERAL YOUNG MEN (21-25 YEARS OLD) TO CONNECT WITH A UNIT OF "GENERAL MOTORS" SELLING ONE OF ITS MOST POPULAR AUTOMOBILE LINES (AUTOMOBILE SELLING EXPERIENCE NOT ESSENTIAL) ON AN ATTRACTIVE COMMISSION BASIS; FERMANENT, SAT-ISFACTORY ARRANGEMENTS ASSURED THE RIGHT MEN. THE RIGHT MEN.

L D 201 HERALD, HERALD SQ.

ADVERTISING Salesman—Our men net from 800 a week up commission basis; excellent opportunity in your home territory; old established business. Mr. Raiston, 830 Wade st., Cincinnati, Ohlo.

280 Broadway.

COUPLE (white) for family of two; wife good plain cook and houseworker; man useful butler and some outside work; permanent position; New York in winter, seashore stablished business. Mr. Raiston, 830 Wade st., Cincinnati, Ohlo.

HELP WANTED-Male.

AN ADVENTURE IN

BUSINESS

(Not From the Arablan Knights).

Mr. A. — (12 years of age), who has been a successful lumber salesman nearly all his life, found himself recently without a position. Happening through a happy chance to read our advertisement he deedded that HERE was an opportunity to capitalize his selling abilities for more money than he had been receiving. Result of his first eight weeks work with us over \$1,400 in cash commission, and he has deferred equities in the husiness of approximately the same of mission, and he has deferred equities in the husiness of approximately the same amount.

This is a human document cpen to your scrutiny—a story from real life, the hero of which is now in our employ. Best of all, it can be duplicated by an energetic man who as the work habit, combined with our original selling methods. We have a similar opening for one or two successful salesmen who can furnish gilt edge references. L. A. Ceff, General Agent, Mutual Benefit Life Insurance Company, room \$605\$, 118 West 44th bis or the complex of the complex of

ADVERTISING solicitor to represent syndi-cate of official journals as American Cham-bers of Commerce; metropolitan territory; permanent, unitsual commission. Call Bar-clay 5148 for appointment.

subjects. Room 1704, 24 Stone st., New York city.

AUDITORS wanted for Government service; resident and traveling; best position, under civil service. Write for free information, Box 199, Washington, D. C. BOOKKEEPER, thoroughly experienced trial balances, monthly statements; middle aged man, desirous of permanent position preferred. Y 2158 Herald, 280 B'way

BOOKKEEPER, therough knowledge of double entry and trial balances, can use typewriter; Christian preferred. Write stat-ing references and experience. Q 613 Herald, 280 Broadway. BOOKKEEPERS-Note also the advertise-ments under Employment Agency, Com-

BOND OR SECURITY SALESMEN. A financial institution offers a satisfactory business connection with exceptional future possibilities to a few high grade men. Those who can show a satisfactory record and references may join a reputable house baving behind it men of the highest business standing.

It will pay you to answer this adver-tisement and find what we have to of-fer. All replies will be treated in the strictest confidence.

We underwrote remaining \$7,000,000 of bond issue that has paid interest regularly for past nine years. Issuing corporation is chain of banks operating under State supervision, earning 2½ times interest charges; bond nets 10 per cent.; excellent connection for salesmen wishing to prosper with their clientele instead of at their expense. Best reloading proposition in America. Rodney Johnson, Sales Manager, 135 Broadway.

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dence and auto owners write C. D. Pruden Corp., Baltimore, Md.

AGENTS—Sour Hold Tite ironing board covers are sure seliers in every home; the biggest 56c, seling article; 100% profit. Ideal Specialty, 55 Schermerhorn st., Brock 19 M. N. Y.

AGENTS—Wonderful selier, 96c, profit every dollar sales; deliver on spot; Heense unnecessary; sample free. Mission, Factory 2. 2421 Smith av., Detroit, Mich.

AGENTS—Sie weekly mail order business evenings; bocklet describes 50 different particles of the selective and the s

### COLLEGE MAN.

(An Unusual Opportunity). We are looking for a college man (preferably one who has worked his way through college) for a position requiring aggressiveness and hard work, and which has the peculiar merit that a man may name his own income: \$5,000 to \$10,000 per annum easily, if you can qualify. Room 605, 118 West 41th st. Call any morning before 1 o'clock.

OLLECTOR: experienced man, familiar with collection agency methods; give full stalls, salary expected. C 2170 Herald, terald square. details, sainry expected. C 2170 Herald, Herald square.

COUPLE—AN EXPERIENCED COUPLE: BUTLER: ONE CCUSTOMED TO FIRST CLASS STORMED THE ADDRESS OF THE COUPLE CLASS STORMED THE COUPLE CLASS STORMED THE COUPLE CLASS STORMED THE CLASS STORMED THE CLASS STORMED THE COUPLE CLASS STORMED THE COUPLE CLASS STORMED THE COUPLE CLASS STORMED THE COUPLE CLASS STORMED THE CLASS STORMED THE CLASS STORMED THE COUPLE CLASS STORMED THE CLASS STO

PACKER, EXPERIENCED COTTON PIECE GOODS EXPORT SHIPMENTS: REPLY STATING AGE AND EXPERIENCE. Q 588 HERALD, 280 BROADWAY.

HELP WANTED-Male.

COUPLE.—Man. gardener, lawns and all around: woman cook, washing and housework: three in family; in the country, 50 miles from New York. Call Monday, 9 to 2, 729 6th av., corner 42d st., room 9, Fulton Stamp Co.

COUPLE, white, Protestant preferred; wife good cook and manager; man useful butler; personal references required; family three adults; country. Call before 2 o'clock, Mrs. W. B. Bowne, Hotel Webster, 40 West 45th st.

H. C. P. KOCH & CO., INC.,

DRAUGHTSMAN, capable of designing perspective and scale drawings, by granite concern doing high class cemetery memorial work; state age, married or single, experience, salary desired, religion, O 2211 Herald, Herald sq.

DRAUGHTSMAN — MUST BE EXPERIENCED ON ARCHITECTURAL BRONZE AND IRON WORK; DO NOT APPLY UNLESS ACCUSTOMED TO THIS CLASS OF WORK. WILLIAM H. JACKSON CO., 335 CARROLL ST., BROOKLYN.

DRAFTSMAN, experienced at mill work, listing quantities, billing materials, full size details. Anderson Lumber Company, Passaic, N. J.

DRAFTSMAN, architectural, familiar with preparation of drawings for large fireproof building. R 1859 Herald, 16th st.

ENGINEER as watch engineer high presbuilding. R 1899 Herald, 16th st.
ENGINEER as watch engineer high pressure plant; must have hotel experience and
carry ice machine license; eight hour watch;
wages \$36; six day week. Reply, with references, E. A., 220 Herald, Herald square. PARMER-GARDENER, married, with no

of family; must thoroughly understand every branch of estate work, crops, stock, vegetables, flowers; wife board some help; inclose copies of references, state nationality. Address Y, 2145 Herald, 289 Broadway.

FARMER wanted on small farm on Long Island; married and an American; comfortable home; permanent position; state age and experience. P 1646 Herald, Brooklyn. FOREMAN Machinist—See Business Opportu-nity advertisement starting "Foreman Ma-chinist."

FOREMAN for tinware and sheet metal shop; must state experience for this job, where previously employed and galary. K. C., 307 Herald, Herald square.

GARDENER (German preferred), vegetables, flowers, lawns, chickens, furnace; steady year round place for willing, useful man; \$35, good home; state age, experience. Jersey, 1367 Broadway.

GARDENER wanted, thoroughly understanding upkeep of country place; care of he stock; married. Answer P. O. box 94, Morristown, N. J.

INVESTIGATOR and shadow; detective agency requires young, very intelligent Christian, 158 Broadway, Room 25.

10 to 12, Mr. Eldridge, 31 E. 22d.

MAN—Position of trust in oid established company, prospects of advancement for ambitious man of good appearance, age 25 to 65; ability to meet and talk with men essential. Address Box 485, Madison Sq. P. O. dal. Address Hox 485, Manhous at MAN.—College man wanted for summer sea-son: 70 days, \$225; free to leave city. A 2039 Herald, Herald sq. Man, for model, 6 foot 4, 250 pounds or more; middle aged preferred. Tel. Stuyve-sant 4822, 9:30-5:30. MAN, florist supply, wanted; must under stand supply business. R 1900 Herald, 16t

MARBLE carver wanted at once; one who is expert in high class church and altawork; none other need apply. Write, ouclosing references, Pickel Marble & Granite Co., 1901 North Broadway, St. Louis, Mo.

### MEN (TWO).

BY NEW COMPANY, TO DO ANY-THING THEY ARE ASKED TO DO TO HELP THE BUSINESS GROW: PREF-ERABLY MEN OVER 30 YEARS WHO CAN KNUCKLE DOWN TO REAL HARD WORK AND WANT TO MAKE A LIFELONG CONNECTION; SALARY WHEN YOU QUALIFY. APPLY IN PERSON OR BY LETTER,

### FOR PART TIME.

Double your pay in your spare time; if you are now working and desirous of making more money without interfering with your pres-ent position we have a wonderful opportunity for you. Call room 718, 152 West 42d at., Monday evening, 7:15 sharp.

MULTIGRAPH operators, compotype, at 50c. per hour. J. D. Brophy, 3d floor, 221 Fulton at.

OFFICE BOYS!
They are looking all over town for You! Make a daily habit of looking at these columns for help wanted opportunities: also consult the "Employment Agency — Commercial" dolumn. Look at the opportunities listed there NOW.

OFFICE BOY for downtown business house; apply own handwriting, age, reference; \$12 to start. Box 1021 City Hall Station. OPTICIAN, experienced face fitting, bending, adjusting; no refraction; fine trade state experience, salary. C 2142 Herald

HELP WANTED-Male.

PATENT LAWYER—A LONG ESTABLISHED PATENT LAW FIRM, HAVING GOOD CONNECTIONS AND BUSINESS. HAS AN OPENING OFFERING ENCELENT OPPORTUNITIES FOR A YOUNG MAN ADMITTED TO THE BAR AND EXPERIENCED IN PATENT LAW AND PRACTICE BEFORE THE PATENT OFFICE. APPLY GIVING DETAILS IN CONFIDENCE, N 588 HERALD, 280 B'WAY.

PIANO SALESMAN—OUTSIDE CLOSER TO FOLLOW CANVASSERS, PROSPECTS AND STORE LEADS; GOOD PROFOSITION: SALARY AND COMMISSION. LAUTER PIANO CO., 149 NEWARK AV., JERSEY CITY, N. J. FIANO Salesman—Floor salesman wanted; salary and commission; steady position for experienced man. Address K. V., 417 Arbuckle Building, Brooklyn.

PIANO Salesmen—Steady positions for the right men. Address C. B., 417 Arbuckle Building, Brooklyn.

PRINTING SALESMEN.

We have an opening in our establishment for a man controlling about \$25,000 business annually on commission basis. O 2219 Herald, Herald square.

REPRESENTATIVE—AN ABLE TRAVEL.
ING REPRISENTATIVE REQUIRED BY
A MERCANTILE AGENCY ESTABLISHED
SINCE 1876; KNOWLEDGE OF CREDITS
AND COLLECTIONS ESSENTIAL, TOGETHER WITH SALESMANSHIP AND
PERSONALITY: TERRITORY CONTINED
TO MIDDLE STATES; POSITION PERMANENT; STATE QUALIFICATIONS, Q 502
HERALD, 280 BROADWAY.

REAL estate salesmen (1 or 2) wanted by large Wost Side office; we want specialists in elevator apartments or long term leases D W 346 Herald, Herald sq.

STENOGRAPHERS—SECRETARIES.

Make a daily habit of consulting this column for help wanted opportunities. When you have finished noting the ads thereunder consult also the help wanted opportunities under "Employment Agency—Commercial." Look at them NOW.

OPPORTUNITY KNOCKS ON THE DOOR OF EVERY SALESMAN

THIS MESSAGE IS TO YOU, MR. MAN -You who have never sold securities before, but believe you can. -You who have tried to sell securi-ties but have not succeeded materially on account of lack of cooperation. -You who have been making \$5,000 a year or less, but with your ability know you can make more.

THEN YOU ARE THE MAN WE WANT TO TALK TO. Opportunity is offered you to come into the Organization of an Investment Banking House where you will be trained by experts in our selling methods.

You will be able to earn money from the first day you start, and if you are ambittous and energetle you can easily earn from \$150 to \$200 a week selling the security of a Corporation whose name has appeared before millions of people and whose produce is equally well known.

OPPORTUNITY to become execu-tives of various Corporations which we organized is held open to you if you make good and want to make this your life's work.

Men who can qualify will be given leads to prospective customers who have actually inquired for this secur-ity, which has a universal appeal. MR. MAN, IF YOU ARE A GO-GETTER with courage, determination and the will to succeed, this is your big opportunity.

Personal interviews will be given by an officer of the Company, who will show you every courtesy and consid-eration, any time between 10 A. M. and 4 P. M. SUITE 300, 2 RECTOR ST.

### SALESMEN

with money making qualifications

ment: liberal compensation: replies strictly confidential. Box Q 2122 Herald, Herald sq.

### SALESMEN.

If you are interested in a proposition where you can earn big money and call on the best lass of trade, being masured you will get full credit for all mail and repeat orders, we would like to see you.

Our line consists of building specialties, including roofings and paints.

Men who are producers will have something more to work for than money, as our usiness is growing to such extent that we are compelled to add crew managers all the time. We want men only who are willing to dem-instrate their ability by starting on straight commission.

We also need men for Newark territory as well as New York.

Apply to 25 Spruce st., New York city.

An investment house of high standing has an opening for several high class men accustomed to earning \$6,000 or more yearly on commission basis; this is an unusual opportunity for the right men, if they are seeking a permanent connection where they can do business with the same clients right along; leads furnished.

Sales experience not necessary, but is desirable. Write, giving experience and reference. P. O. Box 403, City Hall Station, News York city.

#### SALESMEN: HIGH CLASS SECURITY.

to sell units which are direct participating interest in 25 oil weils to be drilled in Mid-Coutinent fields by prominent oil producer. This is one of the best oil deals ever offered. Experienced men apply to ROOM 926, 342 Madison av.

SALESMAN AND MANAGER'S ASSISTANT.

I want two good men to work with me in New York; absolute integrity first requisite; sales ability or experience necessary; big pay and spiendid opportunity for quick promotion to highly paid managerial position. Call room 301, 160 Pearl at.

SALESMEN AND STATE DISTRIBUTORS— Office necessity and advertising specialty combined, now being sold in very large quan-tities; simple demonstration makes quick sale; every office worker a prospect; unique opportunity for live wires to make big-money; special proposition State distrib-utors. Apply room 308, Knickerbocker Bidg. SALESMEN willing to work who be-lieve they can sell dividend paying securities of American Electric Equipment Co., in business years, doing business with largest companies in United States; salary and commis-sion to men who can qualify. Phone Closson, Longacre 9039.

SALESMEN. Unusual opportunity for permanent posi-tion for real salesmen; commission basis to start. Call mornings, room 432, Fisk Build-ing, Broadway and 57th. HELP WANTED-Male.

SALESMAN. SOMETHING NEW! Serious minded men who are really full of ambition and are desirous of making a permanent connection should see me insmediately.

This is a new line of production which promises to develop into one of America's great industries. The product is new and interesting, of exceptional merit and in demand in numerous manufacturing lines. Our new factory in the metropolitan district, already in production, will greatly assist you in getting business.

The future will require a large number of capable men and your suc-cess will be limited only by your abil-ity to develop with the business. Men who show determination and ability to succeed will find ample opportunity

I answered an advertisement of this corporation and became a salesman. After a short time I was promoted to my present position. My chief assistant was promoted from salesman last week. Our salesmen work on definite pros-pects. Every morning they know whom they are going to see, as they are sent out on live leads to call on people whose interest in our product has already been aroused. We de-velop these leads.

THIS IS REAL COOPERATION.

As a result more than 3,000 bustness men have aiready become stock-holders. Many others are expecting our representative to call. We have openings for several ambitious men who can present the entire subject in a gentlemanly way.

If you have a friend who has the proper qualifications and who also wants a high class, dignified position selling securities, bring him with you.

Call Monday, May 8, between 9 A. M. and 3 P. M. and talk it over.

DIRECTOR OF SALES, ROOM 1101, 70% SIXTH AVENUE, CORNER 41ST STREET.

SALESMEN. OUR NEED-

MEN who are willing to work consistently every day and all day. MEN who are determined to make 1922 the greatest year of their career. To such MEN we say here is YOUR OPPORTUNITY

COFFEE SPECIALTY SALEMEN

To call on hotels, clubs and restaurants in New York city and Brooklyn. Also salesmen having their own cars for New Jersey, Long Island and Pennsylvania territories.

We prefer men who have a calling acquaintance among that class of trade. Drawing accounts and ilberal com-

Address giving full particulars regarding experience and references. No reference will be communicated with until an interview has been granted the applicant.

BOX 849, 200 CABLE BUILDING.

SALESMEN.
STERNO CANNED HEAT.
HAVE OPENING FOR SEVERAL MEN.
POSITION WITH ADVANCEMENT.
MUST HAVE EXPERIENCE IN SELLING.
RETAIL DRUG AND HARDWARE TRADE.
APPLY BY LETTER ONLY.
STATING AGE AND DETAILED
EXPERIENCES.
S. STERNAU & CO.,
9 EAST STTH ST.

SALESMAN.

High grade, seasoned man of proven record required to sell glit edged bonds; live, fresh, direct leads furnished. Call Sales Manager, Whitehall 2315, morn-ings. W H. Mears & Co., 72 Trinity place, New York city.

I WANT MEN who have had the experience in selling high grade and honest securities. To become a permanent part of a rapidly growing organization, where ability and loyalty are recognized. IF you cannot prove that you are HONEST. RELIABLE, FAST and FAITHFUL, with EXPERIENCE and CLASS, then do not take my time or yours in going further into the matter. However, even if you are now making money at your present work, see me and I believe I can show you how to double your present income, whatever it is. I say this because I know we have the best proposition. To make big money, on a liberal com-mission basis, selling the securities of a dividend paying company, managed by men of sterling worth and ability. Make OUR NEED your OPPORTUNITY. Come in and let us talk it over. Special attention given to beginners.

Call 9 to 12 and 2 to 4, Room 311, 170 I conduct no sale school; do not claim to be able to take a 'ame duck and make a salesman out of him. I do not make rash promises to you for coming in and extensively gour personal strain, and, furthermore, I will not let you go out with my goods and promise the sun, moon and stars.

It will be necessary for you to go so far as to satisfy yourself that our directors are honest, our books straight, our field large, our machines perfect and our plan right before you will be eligible to represent us. Compensation on a commission basis.

Much money will be made by the salesman, as any promotion with such merit behind it cannot help but be a success. I have sold 1500 people already, with practically no salesmen, on private demonstra-

Come to my laboratories any evening except Tuesday or Thursday at seven o'clock (? P. M.) and I will show you what I have to offer, including a demonstration on the machines.

H. RUSSELL BRAND. 1 Park Row, Entrance on Ann St.

Sales Mainager, Whitehall 2315, mornings. W H. Mears & Co., 72 Trinity place, New York city.

SALESMEN

SA

HELP WANTED-Male.

WANTED.

SECURITY SALESMEN. A manufacturing wholesale corporation is making a combined stock and merchandise offering to the several hundred retail dealers who now sell its products in the metropolitan territory. Lewant five real live wires to call upon these dealers with a personal letter of introduction from the president; very liberal commission. Call in person, Monday 10-12, Taylor, room 1211, 50 Union square.

SECURITY SALESMEN FOR HIGH GRADE INVESTMENT; SALARY AND LIBERAL COMMISSION: ONLY LIVE WIRES NEED APPLY. SUITE 1334-36, 30 BROAD ST. SECURITY SALESMEN, six high grade, to handle timely issue; liberal commission; prespects furnished with series of correspondence. Monroe Hein & Co., 15 Broad st.

SELL NOMIS KNIT GUARANTEED HOSIERY; every one wears hosiery; every one buys it; begin now and build up a business on your own time. Write Dept. N.

on your own time. Write Dept. N.

NOMIS KNTTTING MILLS,
34 So. 17th st., Philadelphia, Pa.

SHOEMEN covering general stores; get
fact selling sideline, overalls, playsuits,
big commission; repeat orders; pocket samples. IRONWEAR FACTORIES, Cincinnati, Ohlo. nati, Ohio.

SOLICITORS wanted: must have experience.
Those who can approach prospects. Drawing against commission. Collection Dept.

1116, 225 Fifth av.

SPANISH SALESMEN.

Intellectual men with good connections to sell high grade securities for investment banking house, \$150 to \$200 a week and commission can be earned by energetic men. Hernandez, suite 300, 2 Rector st. SUITE 300, 2 Rector at.

STENOGRAPHER AND SECRETARY TO
GENERAL SALES MANAGER OF VERY
HIGH CLASS RETAIL ESTABLISHMENT:
MUST BE GOOD STATISTICIAN: WONDERFUL OPPORTUNITY FOR ERIGHT,
EDUCATED, REFINED YOUNG MAN;
EXTATE AGE, EDUCATION, RELIGION,
EXPERIENCE, REFERENCES AND SALARY DESIRED, ADDRESS, OWN HANDWRITING, BOX 90, 717 ST, JAMES BLDG.
STENOGRAPHER and bill cerk; also sustant WRITING, BOX 90, 717 ST. JAMES BLDG.
STENOGRAPHER and bill clerk also assist
in all office work; must be correct at
figures; hours, start 8 A.M.; reference
necessary; salary \$20; wholesale produce.
N 500 Herald, 280 Broadway.

STENOGRAPHER—Opportunity to establish
business public stenographer; office space,
desk, machine; exceptionally low rental. N
506 Herald, 280 Broadway.

wanted for food product company, organized under declaration of trust.
Very liberal commission. Must have clientele. Absolutely no advances.
Call in person, Room 1625, Park Row Building, 15 Park row, between 10 and 12. Ask for Mr. Hartman.

for high class apartment; experience, tact energy. Apply by letter, C. D. & H. V. Dike 220 West 42d at. cenery. Apply by letter, G. D. & H. V. Dike, 220 West 42d st.

TRANSPORTATION MEN.

AMERICAN COMMERCE ASSOCIATION desires few reliable men to train for postitions directing domentic and foreign shipping. Men earn from 43,000 to \$20,000 per year. Training will not interfere with present employment. Necessary qualifications are common school education, ambition, good character. For interview pione Beckman 7496 or write 523 Tribune Failding, 154 Nassau st. N. Y.

TEACHER or college student, vacation in country; refined, pleasant and healthy work; splendid remuneration. L. B., 350 Herald, Herald square.

TYPIST—Young man for clerical position; some outdoor work; Christian; state references and wages. O 2218 Herald, Herald sq. YACATION position, teacher or college student; good salary, bonus; opportunity earn 4500 or more during summer; possible permanency. H. H., Box 108, Station F. Manhattan.

hattan.

VACATION in country for teacher or college student; refined, pleasant, healthy work \$210 for 60 days. Write Dept. M, 303 5ta a. Wood CARVER, first class. Spanjer Bros., 198 Badger av., Newark, N. J. YOUNG men, between 28 and 38, for outside work; salary following first sale; exceptional opportunity; college training preferred. Apply with references. Suite 1429, 42 Broadway, at 8:30 A. M.

YOUNG man of good address and habits who has decided to take up sales work as a profession. We have an opening carrying with it moderate compensation; unifinite opportunity for securing all round sales experience and an excellent opportunity for a hard working, aggressive and ambitious chap; sales experience neither necessary not desirable. Address Bex 1201, City Hall Post Office.

YOUNG man, neat appearance, opera-switchboard and cigar stand; country clu-hear New York; state age, experience, re-crences; \$55 per month, board and roo-to start. O 2215 Herald, Herald sq.

Etenographers—Bank Messengers—Pages, Desirable positions, Christian firms, Ex-curity Employment Exchange, 51 East 42 Vanderbilt 7676. BOYS, clean cut, 16-18, \$10-\$14; juniclerks, insurance, \$75 month. Broadw. Agency, 9 Church st.

HIGH SCHOOL BOYS, Christians; we capiace you. A. J. Holmes Agency, 145 W.

41st st.

work; our men are averaging \$75 per week; if you are interested call and let us explain our proposition; commission basis see Mr. Brady, 172 Livingaton st. Brooklyn.

SALESMEN.

Estalished concern has opening for twenty Al auto accessories men to earn \$100 commission and more daily; knowledge battery preferable; large territories new open; must have auto. See or write E. Mardrus, Room 605, 1482 Broadway.

SALESMEN.—Exclusive State rights on patential have auto. See or write E. Mardrus, Room 605, 1482 Broadway.

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SALESMEN.—Foung and commission. House of the second for couples and general trade; position permanent, removerable work; satio age, experience. P. O. box 121, Philadelphia.

SALESMEN.—Foung and commission. House in the second for couples.

SALESMEN.—Foung and commission to learn stable line, opportunity for fault and several state of the second for couples.

SALESMEN.—Foung man on commission to learn stable line, opportunity for fault states.

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SALESMEN.—Foung man on commission to learn stable line, opportunity for fault states.

SALESMEN.—Foung man on commission to learn stable line, opportunity for subtractions. D 549 Herald, 289 Herald, states and dentists; immediate, permanent content of the states and dentists; immediate, permanent content of the